

## ABOUT US

Inzalo UMS specialises in revenue optimisation. Our suite of integrated intelligence solutions provides our clients with a comprehensive view of their financial viability. Since our inception in 1996, our value chain has expanded to include in-house technologies and infrastructure built on three core services:

- Revenue Management
- SMART Technology
- Water and Electricity Infrastructure

## HOW WE CAN HELP YOU

Our suite of intelligent solutions will give you an accurate picture of your financial feasibility. This full visibility of economic activities on the ground will drive your revenue streams and ultimately result in revenue realisation for you. We are excited at the prospect of partnering with you on your journey to progress. In the meantime, please contact us if there is a need for clarification or additional information.



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**Exciting technologies**  
inciting innovation





## REVENUE MANAGEMENT

- **Revenue and Debt Management**  
Revenue enhancement and revenue protection services  
Debt Book Analysis  
Data cleansing  
Debt collection strategy and roll-out  
Policy Review and by-law enforcement
- **Credit Control and Debt Collection**  
Operational Management of Credit Control  
Collection of Traffic Fines  
Water flow restriction devices  
Electricity security enclosures (customised and refurbished)
- **Indigent Management**  
Indigent vetting (external verifications; and physical house visits)  
Indigent registration  
Community awareness campaigning  
Maintenance of indigent register  
Consumption monitoring



## COMMUNITY IMPACT

At our core, we are project managers who operate at ground level. We leverage communication infrastructure to engage with communities of all sizes using two-way messaging and community campaigns. We champion the rights of all communities to have an equitable share in contributing to the economy. We do this by empowering individuals with transferable skills to uplift local communities and drive employment.




## SMART TECHNOLOGY

- **Geo-spatial mapping**
- **Meter reading and audits**
- **Works order technology**
- **Spatial data management and verification**
- **SMART tools:**
  - SMS Communicator (web based)
  - Consumer Verification Services (CVS)
  - Bank Account Verification Services (AVS)
  - Collection Prioritisation Model (CPM)
  - Workflow Management System (WFMS)

## GEO-SPATIAL MAPPING AND INTEGRATION

Our imagery, data and geospatial technology gives municipalities full visibility of activities on the ground. We use this overarching representation to make recommendations on collectability models that result in revenue realisation for our clients. Our model eliminates uncertainty, averts delayed decisions, and ultimately increases revenue. In 2016, Inzalo UMS launched its 'SMART' technology platform. Its function is to collect, manage, and store data using spatial technology. For our clients, this means that developed workflows for stand data, consumer data, meter audits and installations are seamlessly integrated to enhance data management and increase revenue collectability models.



## WE ARE A B-BBEE LEVEL 1 CONTRIBUTOR

Our B-BBEE level 1 status is a testament to our commitment to partnership and transformation within our structures. We are also a subsidiary of Inzalo Utility Systems, the only Level 1 B-BBEE water meter manufacturer in South Africa and a proud member of the Black Industrialist Programme run by the National Department of Trade and Industry.



## INFRASTRUCTURE (WATER AND ELECTRICITY)

- Water and electricity installations
- Meter reading services
- Leak detection
- Bulk infrastructure
- Meter and Installation Audits
- Meter and installation maintenance
- Design, supply and fitment of electricity secure enclosures
- Refurbishment of electricity distribution units

## OUR FOOTPRINT



We have regional offices strategically situated across South Africa giving us the ability to carry out our municipal mandate in good time

